

RESUME

PERSONALIA

Name: Marc Buijssen
Address: De Schutsboom 13, 5283 WS, Boxtel, The Netherlands
Date of birth: April, 15th 1962
Nationality: Dutch
Marital status: Married, three children
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LinkedIn: <https://www.linkedin.com/in/mb4tt/>





EDUCATION (with certificate)

1984 - 1989 **M.Sc.(ir.) Industrial engineering and Management Science;** TUE (Eindhoven University of Technology)
 1980 - 1984 **B.Sc. (ing.) Informatics;** Fontys University of Applied Sciences, Eindhoven
 1974 - 1980 **VWO Atheneum (Secondary Education / "pre-university education");** Boschveldcollege, Venray


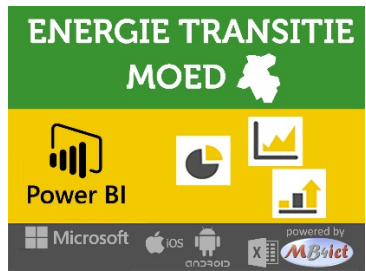

QUALIFICATIONS

- Experienced all round (interim) Manager on Management Team (MT) level
- Specialist IT knowledge of MS Excel/VBA and MS Power-BI (Desktop and Sharepoint/Cloud Office365 based) for (Big) Data Input, Linking, Complex Modelling & Presentation (Visualization)
- Analytical and pragmatic
- Always eager to learn: recent courses Agile-Scrum, Advanced MS Power-BI, SketchUp and PhotoShop
- Languages: Dutch, German and English

Independent contractor since 2006

 Manager Before ict <i>MS Power-BI(Business Intelligence) & VBA-SQL-Excel (Big) Data Input, Linking, Modelling & Presentation</i>	MB4ict stands for " Manager Before ict ": "IT (ict) in the service of the Manager". Transforming digital data into information, so your company is in better control and productivity, efficiency and effectivity and will be increased. Specialized in complex calculations, data analyses and data presentations. Dutch: www.mb4ict.nl English: www.mb4ict.com
 Marc Buijssen for interim management	MB4tt stands for " Marc Buijssen for interim management ". Marc is a versatile interim manager, buyer, planner, head of section, project manager or program manager. Marc sets clear goals giving people the space and responsibilities they can handle. Marc analyzes and presents interim results in the context of a continuous improvement and change process (www.mb4tt.nl).

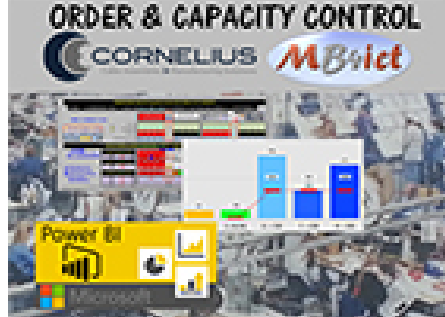
WORK EXPERIENCE

2018 April-now 	IT-Consultant SQL-VBA-Excel and MS Power-BI "Input & Presentation-tool ENERGY TRANSITION" In the first place for the city Tilburg only, but ready for scaling up to larger regions. Phase 1 successfully finished: Demo for Tilburg including Multi-project-planning and Workload control (Fte). Commissioned by Foundation MOED, see www.duurzaammoed.nl	
2018 March-now 	IT-Consultant VBA-Excel and MS Power-BI "RENEWED QUOTATION PURCHASE ORDER" Modular and expandable redesign QUOTATION annex PURCHASE-ORDER VBA-Excel file. Successfully delivered. Last Phase: service, field-test and training. In cooperation with third party.	

2016-2018



IT-Consultant SQL-VBA-Excel en MS Power-Bi “Order & Capacity Control” Cornelius-Electronics, Port Talbot, Wales UK (manufacturer wiring harnesses with 250 employees). Design and implementation in SQL, VBA, MS Excel and MS Power BI (Business Intelligence) of the missing link in the Automation (ERP), resulting in paperwork on the production floor has been replaced by the computer and the orders are more efficiently planned and monitored. Improved productivity with more than 25%.



OVERVIEW Order & Capacity Control (CE-OC) / CUT-LENGTH

NOW: Mon 25/09/2017 09:48 LAST REFRESHMENT DATE TIP: 12-09-17 12:50:38 ©CE & MB4ict

PRINT: Mon 25/09/17 09:48

Note: CHECKED with specific reason like cutting the parts

Year/Week (MW)	25/09	26/09	27/09	28/09	29/09	30/09	01/10	02/10	03/10	04/10	05/10	06/10	07/10	08/10	09/10	10/10	11/10	12/10	13/10	14/10	15/10	16/10	17/10	18/10	19/10	20/10
VW Relative	<-4	-3	-2	-1	NOW	+1	+2	+3	+4																	
Available Capacity (Cap.3)	384	480	480	480	480	480	480	480	480	480	480	480	480	480	480	480	480	480	480	480	480	480	480	480	480	480

Note: Formula for production hours calculation from Project/Queue (P's) Sheet 1.8

Note: Each peak is calculated on the hour

ACTUAL HOURS AND WEEKS REMAINING / (PARTLY) RESCHEDULED DELIVERY DATES IN OCC

OVERDUE WITHOUT REASON / ACTION: Add Reason or Reschedule into next feature	A Total	Overdue	Not Ov.	OVERDUE with reason	HOLD with reason	HOLD BEFORE with reason	OVERDUE without reason	HOLD without reason	HOLD BEFORE without reason						
	4414	498	3988	182	1	1	475	0%	30%	16%	18%	44%	64%	12%	68%
DELIVERY DATE more than 4 wks from now (Monthly Call Off Orders) ACTION: Reschedule into next feature if Capacity available and Client agrees	441	422	-	405	0	1	136	1%	9%	-	-	41%	-	-	-
HOLD WITH REASON (COI GJ) ACTION: Inform responsible person (outside section) and keep informed Do not change old date	4829	840	3989	840	500	3409	153%	11%	35%	16%	184%	144%	54%	13%	60%
				840	500	3409						1.0 wk	1.1 wk	7.3 wk	

For more information, see www.mb4ict.com and portfolio. Examples VBA codes on request.

2011-heden

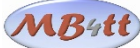


Owner TrinnoQ (Trade, innovation & Quality): Setting up and running this international trading company, specialized in international promotional market. Distributor for Cocoon Innovations LLC (New York, USA). Participation in international exhibitions, selling more than 20,000 printed GRID-IT!®'s and wrap's website. Design and introduction own patented product: the Wrappy-BAG®. Involved in all aspects such as building website, back office in VBA-Excel, purchases (from US and China), selling, pricing strategy, accounting and designs in Photoshop and SketchUp. Build own stand and participation in 4 major international trade exhibitions in Germany, England, France and Spain. Goal: generate continuous income and pension provision, in addition to the more incidental income of (interim) projects. This company is now fully operational giving space for (interim) projects.



For more information, see www.mb4ict.com and portfolio.

2009-2010



Manager Music Department (ad Interim) and member Management Team (MT) at Arts Center Meander Boxmeer (music, dance, Visual Arts and Theatre).

Managing 40 music teachers for one complete season, spread over 25 locations, including guiding the renewal of the Music curriculum. Improved the project organization and increased the productivity with more than 25%. Consultation with teachers, parents and students on location. Planning (indirect) hours converted into Excel files. Subsequently, in the context of an anniversary, organizing (pro bono) a Symphony presentation of the **Euregio Youth Orchestra (EJO)** and the young talents of Meander (see poster).



For more information, see: www.mb4tt.nl and portfolio.

2007-2009



IT-Consultant VBA-Excel and Business Intelligence

- **Inclusief Groep N.V. Nunspeet (sheltered employment) via BI-Team B.V. Amsterdam. Completed Projects:** Automatic absence information presentation and various smaller projects in Jedox Palo, Cubeware Importer and Cockpit and Microsoft Excel.
- **Philips Medical Systems B.V. Best through Interfour B.V. Eindhoven. Completed Project:** Convert logfiles MRI scanners into KPI's (Key Performance indicators) in Excel (prototyping), focusing on the preparation of an internet application by which the MRI-capacity can be scheduled more efficiently.

For more information, see: www.mb4ict.com and portfolio

2004 – 2006

Manager Purchasing Department (35 people) and member MT, EDCO Eindhoven B.V. (trading company and importer from China, 300 containers per week, 30 own house brands, export Europe). Schedules converted to Excel (for more information, see portfolio on www.mb4tt.nl)

1992 – 2003

Various Management positions and member MT at JvH gaming products B.V. Tilburg (gaming machines, formerly Errèl Industries B.V. and Rouvoet Electronics in 's-Hertogenbosch)

	<ul style="list-style-type: none"> • Manager Research & Development Department (40 people), 1996-2003: Game Design, Project management, Artwork Studio, Software engineers, Sound-engineering and Hardware.) Realizing ambitious Business plan (extension products and countries). Increased productivity with more than 50%. • Manager Department Purchasing & Logistics (10 people), 1992-1998: buying all strategic parts myself, mainly from UK and Spain, worth millions of euros a year. Increased supplier quality, delivery reliability and reduced part costs with more than 35%. • Interim Category Manager at the Sales Department, categorised and analysed all parts and made more than 100% extra profit, mainly on the old PCB-boards with obsolete parts <p>Various overviews made in Excel, including information for MT-meetings (Business Intelligence). For more information, see portfolio on www.mb4tt.nl.</p>
1990 – 1992	Project Manager IT (VBA-Excel) / Planner Purchasing & Production at Funke Antennen B.V. Boxtel (inventors KPN Digitenne). Production planning and design and documentation complete (Material Resource Planning) MRPI and MRPII (Manufacturing Resource Planning) system, and functional design for the programmer (prototyping in Excel). MRPI and MRPII implement without the programmer having to ask me one question! Saved the costs for at least one year professional functional design. For more information, see portfolio on www.mb4tt.nl .
1990	Internal Business Consultant at APT-Nederland B.V. (AT&T/Philips), Hilversum.
1989	Project Manager IT (VBA-Excel) at Gielissen B.V. in Eindhoven, Netherlands's largest international Stand and Interior Builder. Implementation Graduation design in VBA-Excel: "Multi project planning & Workload control" (workforce capacity management). Saved more than 25% on the subcontractor and overtime budget. For more information, see portfolio on www.mb4tt.nl .

INTERNSHIPS & GRADUATE PROJECTS

1988 - 1989	Functional IT-Designer, Industrial Engineering, TUe: Gielissen BV Eindhoven , "Multi project planning & Workload control" in VBA-Excel. Rate: 8,5 out of 10
1983 – 1984	IT-consultant, Informatics , Fontys University of Applied Sciences, Maasziekenhuis Boxmeer en DAR (Directie Automatisering Rijksbelasting administratie) Apeldoorn

CONTENT PORTFOLIO

CASE 11: Input & Presentation-tool ENERGY TRANSITION

(2018 May - MB4ict + Foundation MOED / VBA-Excel + MS Power-BI on desktop, tablet and phone / No Doc yet)

CASE 10: Quotation & Order Workbook

(2018 April - MB4ict + Third party + International Trade Organization

SQL-VBA-Excel + MS Power-BI on desktop, tablet and phone / max modular and expandable / No Doc yet)

CASE 9: Order & Capacity Control

(2016-2017 MB4ict + Cornelius Electronics Wales UK: Cable Assemblies / Standalone & Prototyping

SQL-VBA-Excel + MS Power-BI on desktop, tablet and phone / Productivity increase more than 25%!

CASE 8: Quotations & Invoicing

(2013-now MB4ict + TrinnoQ + Velcry-DESIGN®: VBA-Excel Standalone)

CASE 7: Contracthours en Capacity Planning

(2010-2011 MB4ict + MB4tt (interim manager) + Meander / VBA-Excel Standalone & Prototyping)

CASE 6: Balance Score Cards

(2007 MB4ict + Inclusief Groep / BI-Team / ETL (Cubeware Importer) + Jedox Palo-VBA-Excel + Cockpit Pro (BI)

CASE 5: Key Ratio's

(2007 MB4ict + Philips Medical Systems / VBA-Excel: Prototyping as pre-design webapplication)

CASE 4: Container Planning

(2006 Manager Purchasing Department (35 people) at EDCO: Importer for Chine >300 containers/wk and more than 50 own brands / VBA-Excel Prototyping)

CASES 3: MT-Business Intelligence

(1993-2004 Manager Logistics / Manager R&D (40 people) at Rouvoet, Errèl, JvH

No-documentation in this report / Several VBA-Excel solutions next to and with full ERP-Exact license)

CASE 2: Prototyping MRP I & MRPII

(1991 Planner + Software design at Funke Antennen / Prototyping in VBA-Excel complete MRPI & MRPII design for software engineer who has made the ERP-version without asking one question!)

CASE 1: Multi-project-planning & Workload Control

(1989 Graduate TUe, report grade 8,5 / later Software-engineer at Gielissen: Largest Dutch Intern. Stand builder Stand alone VBA-Excel & Prototyping)

Download Portfolio: <https://mb4ict.nl/download-cv-portfolio>

HOBBIES

- Honorary Member, co-founder and former Board Member Nayade Classic Water Polo Eindhoven (former students)
- Honorary Member and formerly coach Nayade students Water Polo
- Still active league player: Water Polo and Tennis
- Occasionally motor driving motorbike with side-car (children and dog are now bigger.....)
- Buying and selling real estate for family and friends



Recommendations for Marc

Referentie 1

[Lisanne Peters](#), Owner, Kruispunt Consulting

Interim Manager Music Department (40 music teachers) Kunstencentrum Meander Boxmeer

“Marc is een kundige, laagdrempelige manager die snel inzicht heeft in de organisatie en de materie. Hij maakt makkelijk contact en is in staat serieuze zaken op een luchtige humorvolle manier te benaderen en effectief op te lossen. Hij heeft een goede feeling voor de balans tussen het menselijke en het zakelijke aspect. Zijn bedrijfskundige en informatica achtergrond maken dat hij naast zijn taak als manager ook in staat is de informatievoorziening in organisaties te verbeteren. Hij heeft ervaring als manager in diverse branches (profit/nonprofit) en weet deze ervaring om te zetten in waardevolle ideeën en interventies in andere organisaties.”

Referentie 2

[Han Eygenraam](#) Managing Director Meander. Hired Marc as a Business Consultant in 2009 – 2010.

Interim Manager Music Department (40 music teachers) Kunstencentrum Meander Boxmeer

LinkedIn: *“Meander is goed geholpen door de behaalde resultaten, de veelzijdige, grote inzet en betrokkenheid en het verantwoordelijkheidsgevoel van Marc.”*

Personeelsinfo juli 2010:

“In september 2009 kwam Marc Buijssen bij ons binnen als afdelingshoofd muziek ad interim na de overstap van Gerard Beijers naar de Weijer. Het was toen zeker niet de verwachting dat Marc een heel seizoen zou blijven en de docenten aan het einde van dit seizoen ook het nieuwe seizoen zou inloodsen. Het liep allemaal anders en Marc heeft – vaak met veel relativering en humor – een jaar lang leiding en begeleiding gegeven. Ongelooflijk hoe snel het inwerken ging. Niet alleen bleef hij bij drukte vaak de rust zelve, ook liet hij grote betrokkenheid zien en praktisch vernuft. Van ICT-oplossing tot zonneschermen bij de dansstudio in Boxmeer. Marc gaat ons nu verlaten. In het najaar is hij nog een aantal dagdelen beschikbaar om over te dragen en in te werken. Veel dank aan hem voor de inzet, de behaalde resultaten, de grote betrokkenheid en het verantwoordelijkheidsgevoel.”

Referentie 3

[Hans Faas | JouwGebruiksaanwijzing](#), Managing Director, Errèl Industries. Managed Marc at JVH gaming products & Errèl Industries

Manager Research Development Dep. previous Manager Purchasing (Procurement) & Logistics Department

[JVH gaming products & Errèl Industries](#)

“Marc is een consciëntieus mens met een uitstekend bedrijfsmatig en technisch inzicht. Hierdoor is hij inzetbaar voor bijna alle bedrijfsdisciplines, tegenwoordig bij TrinnoQ zelfs voor sales and marketing. Marc is een analyticus die staat is uit een wirwar van informatie snel de essenties te destilleren. Van harte aanbevolen.”

Referentie 4

[Eelco Van Der Wal](#), Managing Director, Errèl Industries. Managed Marc at JVH gaming products & Errèl Industries

Manager Research Development Dep. previous Manager Purchasing (Procurement) & Logistics Department

[JVH gaming products & Errèl Industries](#)

“Marc was verantwoordelijk - in de periode dat ik directeur van Errèl Industries was - voor alle logistieke in- en uitgaande transporten (export naar vele landen over de hele wereld). Hij was daarnaast verantwoordelijke voor de just in time onderdelenvoorziening voor de productie van (geavanceerde) speelautomaten. In de zeer hectische groeiperiode van dit productiebedrijf bracht hij de benodigde rust en zorgde voor gedegen en zorgvuldige uitvoering van het gehele logistieke proces. Zijn inzicht in alle betrokken afdelingen en de opzet en uitvoering van de bijbehorende informatievoorziening was bij hem in uitstekende handen. Dat hij na mijn vertrek binnen dit bedrijf is doorgegroeid en ook de R&D afdeling onder zijn beheer kreeg was een terechte keuze die uitstekend is uitpakkt. Marc bleek niet alleen specialistisch inzetbaar maar ook nog als allrounder!”